

# ABDALLA ALI ELNAGGAR

MANAGEMENTAL TRAINER AND MIS CONSULTANT



## Profile

As a self motivated, I am searching for Knowledge in my career. My skills in MSOffice, special for Excel, is helping me in analyzing data and reporting information properly in bilingual tongue (Arabic and English).

Along 10+ years, I did 100+ training courses in several companies and training centers discussing Strategic Management, Marketing, Human Resources Management, Financial Analysis, Communication Skills, ...

## Education

- Jun 2020 - Now**    **PhD Thesis**  
Mansoura University, Mansoura, Egypt  
Thesis Title: Moderating Customer Education in the relationship between Digitalization and Customer Engagement through Value Co-Creation as a Mediator: Applied on Non-Banking Microfinance Companies in Egypt.  
Research Language: English.
- 2009 - 2015**    **MSc in Business Administration**  
Sadat Academy for Managerial Sciences, Elmaady, Egypt  
Master Degree in Business Administration, department of Financial Management.
- 2002 - 2008**    **Bachelor of Business Administration and Accounting**  
Mansoura University, Mansoura, Egypt  
Separate Degree in Accounting and another in BA, Both courses studied in English

## Contact

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## Skills

### Computer

- MS Excel
- MS Word
- MS Powerpoint

### Languages

- Arabic Language
- English Language
- French Language

### Personal Skills

- Communication Skills
- Negotiation Skills
- Interpretation Skills
- Time Control Skills
- Conflict Control Skills
- Budget Control Skills

## Experience

**Sep. 2020 - Now Maharat Academy (Egypt)**  
Founder Partner, Mansoura  
Responsible for Teaching and Appraising Managerial Sciences Courses: Human Resources Management, Marketing and Marketing Research, Purchasing and Inventory Management, Financial Management, Managerial Information Systems.

**Jan. 2007 - Now Center of Accounting and Managerial Expertise CAME (Egypt)**  
Management Trainer, Cairo  
Trainer of Managerial Courses for both Individuals and Companies: Human Resources Management, Strategic Planning, Communication Skills, Office Management, Leadership Skills, Executive Secretary Management, Sales Force Skills, Financial Analysis Skills, Payroll Management, OSHA Standards.

**Oct. 2015 - Jun. 2018 ARKAN Group for General Services (State of Qatar)**  
Financial and Administration Director, Alwakra  
Responsible for Setting, Monitoring, and Achieving Group Overall Objectives through the teamwork. In addition to playing the role of private consultant to the Group President in appraising the feasibility studies of any investment opportunity.

**Jan. 2009 - Aug. 2015 Mansoura Science and Technology (Egypt)**  
Vice President, Mansoura  
Responsible for the Financial and Managerial practices.

## Major Training & Consultation Fields

**Strategic Management**

**Marketing & eMarketing**

**Financial Management & Financial Analysis**

**Production and Operations Management (POM)**

**Human Resources Management (HRM)**

**Human Development (HD)**

**Purchasing and Inventory Management**

**Management Information Systems (MIS)**

## Live and Work

- ✓ **Egypt (Home Country)**
- ✓ **Qatar (3+ Years)**

## Achievements

**5000+ Training & Consultation hours; Top companies received my training &consultation services**

- Asfour Crystal,
- ASIC,
- Egypt Electricity Company,
- Egyptian Civil Aviation,
- Future Generation Foundation FGF - Cairo University,
- Goodyear Tires,
- Holiday Inn Hurghada,
- Iron and Steel Altemsah,
- Khalda Petroleum,
- Psychiatric Hospital,
- Resala Association,
- Salam Hospital,
- Shams Safaga Hotel,
- Smart Aviation,
- Talat Mustafa,
- Yemen Telecom, ...

## References

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, CEO Center of Accounting and Managerial Expertise (CAME)  
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